

## Article Brief: [title]

Publish title: [\*\*\*]

Byline: [\*\*\*]

Series/Campaign: [\*\*\*]

#### Project management task/ticket: [\*\*\*]

**Thesis:** [What is the main idea? What is the content about? What is the direct message?] **Brand Message:** [What is the indirect message, "in between the lines"? What do we want the reader to take away about us, our client, or the topic?]

Target Audience(s): [Who is this for?]

Audience pain points and challenges: [\*\*\*]

**Business Goals:** 

- Awareness
- Conversion (define in the CTA!)
- Monetization (for company/brand/org or specific product/service)

**Call-To-Action/Call-To-Value (CTA): [**What is the next step we'd like the reader to take?] **SEO Target Keywords:** [\*\*\*]

### Outline

- Thesis: [Main Idea + CTA]
  - Supporting point
  - Supporting point
  - Supporting point
- **Conclusion:** [Summary + CTA]

## Meta and Social

Meta Title: [Use different keywords than page title; can be an "seo-friendly" version of title]

**Meta description:** [Put the focus keyword in the meta description. This will be highlighted in the search results.]

Social sharing (1-2 messages per platform, use 2-3 hashtags):

- Twitter: [fun, community-oriented message 280 char. limit]
- LinkedIn / Xing: [professional, brand-building -700 char limit, but keep short]
- Facebook: [brand-building with a bit more personality keep it succinct]
- Instagram: [focus on photo caption short and sweet]

## Article Draft

# <h1 title- use "human-friendly" keywords>

### <subtitle>

#### [Intro]

Summary of the whole thing.

Pain point, solution OR benefit, challenge, solution.

(CTA Here)

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[Sections/Headers]
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Each supports and carries forward the main idea. Stay compact, keep focused.

[Conclusion header]

(CTA Here)

## \*\*\*Notes\*\*\*

Preparation

References, resources, research, interviews